

## James W. Heinzen

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### Education

**University of Pennsylvania.** Ph.D. in History, conferred December 1993

Dissertation advisors: Drs. Moshe Lewin and Alfred J. Rieber.

Masters Degree conferred 1989.

**Trinity College,** Hartford, Connecticut. B.A. in History

**The Pushkin Institute,** Moscow, USSR

Certificate in Russian Studies

### Work Experience

2000-present	<b>Rowan University:</b> Professor (formerly Assistant Professor, 2000- 2005, and Associate Professor, 2005-2010), Department of History. -Acting Chair, Department of History (January-December 2006). <i>Selected courses taught: The Cold War, Europe: 1914-1945, Europe: 1945-present, Stalinism, Russia: 1914-present, Russia to 1914; Jewish Holocaust, Senior Seminar, Western Civilization I and II, Historical Methods</i>
Spring 2023 and Spring 2024	<b>Princeton University:</b> Visiting Professor of History. Instructor for course: "The Soviet Empire." Member of Dissertation Committee for Diego B. Wang.
Spring 2013:	<b>Princeton University:</b> Visiting Professor of History Taught course on the history of the Soviet Empire
1997-2000	<b>Yale University:</b> Visiting Assistant Professor of History Instructor for lecture courses, undergraduate seminars, and graduate seminars in Russian and East European history.
1996-1997	<b>University of Pennsylvania:</b> Annenberg Visiting Assistant Professor of History Instructor for lectures courses and seminars in Russian and East European history.
1993-1996	<b>Princeton University:</b> Lecturer in History Instructor for seminars in Modern European and Russian history; teaching assistant for courses in European, Russian, and American history
1989-1991	<b>Drexel University:</b> Adjunct Professor Instructor for courses in Western Civilization

### Major Publications

#### Books

*The Art of the Bribe: Corruption under Stalin, 1943-1953* (Yale University Press, 2016).

- The Russian translation of *The Art of the Bribe* was published as *Искусство взятки: коррупция при Сталине, 1943-1953 гг.* (Moscow: Rosspen, 2021).

*Inventing a Soviet Countryside: The Soviet State and the Transformation of Rural Russia before Collectivization* (University of Pittsburgh Press, 2004; paperback version 2009).

- Selected in 2009 as an “American Council of Learned Societies (ACLS) Humanities e-book.” According to ACLS, “These are works of major importance that remain vital to both scholars and advanced students, and are frequently cited in the literature” (<http://www.humanitiesesebook.org/intro.html>).

**Major peer-reviewed articles and book chapters:**

- “Conspiracies Large and Small: Secrecy and the Soviet Shadow Economy.” Forthcoming in Summer 2025 in *Kritika: Explorations in Russian and Eurasian History* vol. 26, no. 3. (Summer 2025), 673-685.
- “Soviet Entrepreneurs in the Late Socialist Shadow Economy: The Case of the Kyrgyz Affair.” *Slavic Review* vol. 79, no 3 (Fall, 2020), 544-565.
- “Soviet People’s Informal Interactions with Officials of the Stalin-Era Party-State.” Chapter in Cornelis Boterbloem, ed., *Life in Stalin’s Soviet Union* (Bloomsbury, 2019).
- “Thirty Kilos of Pork: Cultural Brokers, Corruption, and the ‘Bribe Trail’ in the Late Stalinist Soviet Union.” *Journal of Social History*, vol. 46, no. 4 (Summer 2013), 931-952.
- “Коррупция и кампании против взяточничества в период военного и послевоенного сталинизма, 1943–1953 гг.” (“Corruption and the Campaigns against Bribery in the Period of Wartime and Postwar Stalinism, 1943-1953”), appeared in the Russian historical journal, *Новейшая история России (Modern History of Russia)*, vol. 1, no. 1 (2011).
- “Corruption among Officials and Anticorruption Drives in the USSR, 1945-1964” in Don K. Rowney and Eugene Huskey, eds, *Russian Bureaucracy and the State: Officialdom from Alexander III to Vladimir Putin* (Macmillan, 2009), 169-188.
- “Informers and the State under Late Stalinism: Informant Networks and Crimes against ‘Socialist Property,’ 1940-1953.” *Kritika: Explorations in Russian History*, vol. 8, no. 4 (Fall, 2007), 789-815.
- “The Art of the Bribe: Corruption and Everyday Practice in the Late Stalinist USSR.” *Slavic Review*, vol. 66, no. 3 (Fall, 2007), 389-412.
- “A Campaign Spasm: Graft and the Limits of the ‘Campaign’ against Bribery after the Great Patriotic War.” Chapter in *Late Stalinist Russia: Society between Reconstruction and Development*, edited by Juliane Fürst (Routledge, 2006), 123-141.
- “Corruption in the Gulag: Dilemmas of Officials and Prisoners,” *Comparative Economic Studies*, vol. 47, no. 2 (June, 2005), 456-475. Russian-language translation appears in “Коррупция в ГУЛАГе: дилеммы чиновников и узников,” in Leonid Borodkin, Paul Gregory, and Oleg Khlevniuk, eds., *Экономика принудительного труда* (Rosspen Press, Moscow, 2005), 157-73. Russian language edition re-issued in 2008 in the series “Istoriia Stalinizma” (“The History of Stalinism”).
- “Professional Identity and the Vision of the Modern Soviet Countryside: Local Agricultural Specialists at the End of the NEP,” in *Cahiers du Monde Russe*, vol. 39, no. 1-2 (Winter, 1998).
- “‘Peasants from the Plow’ to ‘Professors from the Plow’: The Culture of the Russian People’s Commissariat of Agriculture, 1921-29,” in *Journal of Peasant Studies*, vol. 25, no. 3 (January, 1998).
- “‘Alien’ Personnel in the Soviet Revolutionary State: The People’s Commissariat of Agriculture under Proletarian Dictatorship, 1918-1929,” in *Slavic Review*, vol. 56, no. 1 (Spring, 1997).

### **Research-related Grants, Fellowships, and Honors**

2023	<b>Rowan University Research Achievement Award</b> Rowan University recognizes one faculty member per year “for a body of work accumulated over many years, resulting in a significant advancement in the professor’s field of interest.” I won this award in 2023.
2022	<b>Research Excellence Award for Senior-Ranked Faculty, College of Humanities and Social Sciences, Rowan University</b> Rowan’s College of Humanities and Social Sciences honors one faculty member per year for their outstanding achievements in research activity.
2019-20	<b>American Council for Learned Societies (ACLS). National Fellowship</b> for project, “Underground Entrepreneurs and the Soviet Shadow Economy under Late Socialism, 1950s-1980s” (\$70,000)
2019	<b>Woodrow Wilson Center, Kennan Institute.</b> Alumni Research Travel Grant (\$7,300).
2018	<b>National Endowment for the Humanities (NEH), Summer Stipend Award,</b> for project, “Underground Entrepreneurs and the Soviet Shadow Economy under Late Socialism, 1950s-1980s.” (\$6,000)
2016	<b>L’École des Hautes Études en Sciences Sociales (EHESS).</b> Visiting Scholar Paris, France. Visiting scholar during the month of March 2016. Delivered three lectures on new research.
2015	<b>Kennan Institute for Advanced Russian Studies,</b> Woodrow Wilson International Center for Scholars. Short-Term Fellow on new research project (one month) Summer 2015. (\$3,000)
2013	<b>Princeton University,</b> Visiting Professor of History (Spring, 2013).
2009	<b>American Council of Learned Societies (ACLS)</b> selected <i>Inventing a Soviet Countryside</i> as an ACLS Humanities e-book, recognizing it for outstanding impact on my field.
2008-09	<b>Stanford University, Archives of the Hoover Library on War, Revolution, and Peace,</b> W. Glenn Campbell and Rita Ricardo-Campbell National Fellowship. (\$40,000)
2008	<b>Kennan Institute for Advanced Russian Studies,</b> Woodrow Wilson Center for Scholars, Short-Term Fellow. (\$3,000)
2004-2006	<b>National Council on Eurasian and East European Research (NCEEER),</b> National Research Fellowship. (\$38,000)
2005	<b>Open Society Archive (OSA), Budapest, Hungary,</b> Short-Term Research Fellow (\$5,000).
2004	<b>National Endowment for the Humanities (NEH),</b> Summer Stipend Award (\$5,000)
2003, 1997	<b>The Kennan Institute for Advanced Russian Studies,</b> Woodrow Wilson International Center for Scholars, Washington DC. Short-Term Fellow (\$3,100)
2001-04, 2006	<b>Faculty Research Grant Recipient (SBR),</b> Rowan University.
2000	<b>Yale University Council on International and Area Studies.</b> Summer Research Grantee.
1997	<b>University of Pennsylvania,</b> Dean’s Commendation for Excellence in Teaching.
1996-97	<b>Walter Annenberg Visiting Assistant Professor of History,</b> University of Pennsylvania.
1994 and	<b>Princeton University Committee on Research in the Humanities and Social</b>

1995                    **Sciences**, Research Grantee for travel to Moscow.  
 1992-93                **Annenberg Dissertation Fellowship**, University of Pennsylvania  
 1992                    **Short Term Fellow**, The Kennan Institute for Advanced Russian Studies,  
                              Woodrow Wilson International Center for Scholars, Washington DC.  
 1991-92                **International Research and Exchanges Board (IREX)**, Long-Term Research  
                              Scholar for dissertation research in Moscow.  
 1988-89                **One-Year Fellowship**, Title VI Foreign Language Area Studies Fellowship (FLAS).  
 1986                    **Four-Year Fellowship**, University of Pennsylvania Department of History.

### **Encyclopedia Articles**

“Collectivization of Agriculture.” *The Oxford Encyclopedia of the Modern World*. Peter Stearns, ed. (Oxford, 2008).  
 “V. I. Lenin.” *Europe 1789-1914: Encyclopedia of the Age of Industry and Empire*. Jay Winter and John Merriman, eds. (Charles Scribners, 2006).  
 “Sergei N. Nechaev.” *Europe 1789-1914: Encyclopedia of the Age of Industry and Empire*. Jay Winter and John Merriman, eds. (Charles Scribners, 2006).  
 “Raionirovanie.” *The Encyclopedia of Russian History* (Macmillan, 2003).  
 “Russia” and “Russian-Americans.” *The Encyclopedia of Contemporary American Culture* (Routledge, 2000).

### **Reviewer**

Reviewer/referee of books, manuscripts, and grant proposals for the National Endowment for the Humanities (NEH), the American Council of Learned Societies (ACLS), *The American Historical Review*, *Journal of Social History*, *Journal of Modern History*, *Russian Review*, *Kritika*, *Slavic Review*, *Journal of Economic History*, *Soviet and Post-Soviet Review*, *Region*, *The Beck Papers*, and others.

### **Selected Media**

Interview for Sean’s Russia Blog podcast about current research on the Soviet shadow economy, Published March 5, 2020.  
 Interview for The New Books Network podcast about *The Art of the Bribe: Corruption under Stalin*, published May 13, 2017.  
 Interview for Sean’s Russia Blog Podcast about *The Art of the Bribe: Corruption under Stalin*, published January 8, 2017.  
 Op-ed: “Putin’s Russia Began in Chaos of 1991,” *Philadelphia Inquirer*, August 23, 2017.  
 Blog post for Yale University Press Blog: “Unveiling the Bribery Culture of the Soviet Union.” Published December 21, 2016.  
 Television interview for “The White Sea Canal,” originally broadcast on the History Channel, October 14, 2004.  
 Television interview and consultant for Emmy Award-winning (Best Writing for News or Documentary) History Channel documentary “Russia, Land of the Tsars,” originally broadcast May 2003.  
 Television interview for “Stalin,” a segment of the series “Movies in Time”, originally broadcast on the History Channel in 2000.  
 Three-part interview for KYW Radio (Philadelphia) about the Hollybush Summit, aired June 20, June 21 and June 22, 2007, as part of fortieth-anniversary celebration.

### Conference Papers and Invited Lectures

- 2025: \_\_\_\_\_ “Synthetic Socialism: Entrepreneurial Consumerism in the Soviet Shadow Economy”  
Paper presented at the Southern Conference for Slavic Studies, Lexington KY, February 2025.
- 2025 “Interwoven Entrepreneurs: The Lifeblood of the Shadow Economy in the Khrushchev Years.” Presented at Rowan History Department Works-in-Progress Seminar, March 2025.
- 2024 “Conversations with the KGB: An Outlaw Entrepreneur in the Soviet Shadow Economy.” Paper presented at the annual meeting of ASEES, Philadelphia, November 2024.
- 2024: “Did Money Matter in the Late Soviet Economy?” Paper presented at the Southern Conference for Slavic Studies, Chapel Hill NC, February 2024.
- 2023: “Interwoven Economies: Soviet Shadow Economy Entrepreneurs in the 1950s-60s.” Paper presented at the Southern Conference on Slavic Studies, Gainesville FL, February 2023.
- 2022: “Consumer Demand and the Soviet Shadow Economy, 1950s-1970s.” Paper presented at the Southern Conference for Slavic Studies. March 26, 2022.
- 2021: **Keynote address:** Northeast Slavic East European and Eurasian Studies Conference: “‘Both Simple and Brilliant’: The Creativity of the Late Soviet Shadow Entrepreneur.” New York University. April 2021.
- 2019: **Invited paper:** “Outlaws as Entrepreneurs/Entrepreneurs as Outlaws.” Workshop at New York University: ‘Russia’s Legal Tradition: Transformations, Continuities, Ruptures.’ April 9, 2019.
- 2019: “Soviet Entrepreneurs in the Late Socialist Shadow Economy: The Kirgiz Affair, 1961-1962.” Presentation at Ohio State University Workshop on Russian and East European Studies, March 25, 2019.
- 2019: “Soviet Entrepreneurs in the Late Socialist Shadow Economy: The Kirgiz Affair, 1961-1962.” CHSS Works-in-Progress Seminar. January 25, 2019.
- 2018: “Soviet Entrepreneurs in the Late Socialist Shadow Economy: The Kirgiz Affair, 1961-1962”. Paper presented at annual meeting of ASEES, December 8, 2018.
- 2018: “Soviet Entrepreneurs under Late Socialism: Creativity and Risk 'on the Left'”. Paper for Annual Meeting of the SCSS, Charlotte NC, March 24, 2018
- 2017 “Creative Destruction in the Soviet Second Economy: Second Societies and Second Economies, 1950s-1960s.” Paper presented at Southern Conference on Slavic Studies, April 7, 2017.
- 2016 **Invited lecture:** “Stealing Socialism?: Crime and Punishment under Khrushchev. Research talk delivered at the University of Wisconsin, Madison, September 22.
- 2016 **Invited lecture:** “State Property and Corruption.” Research talk delivered at L'Ecole des Hautes Etudes des Sciences Sociales (EHESS), Paris, March 24.
- 2016 **Invited lecture:** “An Existential Threat? The USSR's Greatest Postwar Corruption Trial, 1962.” Research talk delivered at the Central Seminar of CERCEC, Paris, March 21.
- 2016 **Invited lecture:** “Trading in Socialist Legality: New Material from Soviet Archives.” Research talk delivered at Sciences-Po seminar, Paris, March 18, 2016.
- 2016 **Invited lecture:** “‘The Art of the Bribe and the 'Second Society' under Khrushchev, 1940s-1960s. EHESS seminar, Paris, March 10, 2016.

- 2015 **Invited Lecture:** "Stealing Socialism? Corruption under Khrushchev and the Trial of the Soviet Century, 1961-62." The Kennan Institute of the Woodrow Wilson Center, Washington DC. December 17, 2015.
- 2015 **Invited paper:** "Intermediaries in Soviet Courts in the Postwar USSR, 1940s-1960s: Informal Relationships and the Question of Corruption." Conference on Rule of Law in Russia organized by Institute for Advanced Study, Nantes
- 2015 Paper presented: "Khrushchev's Failed Anti-Corruption Campaigns." Annual Meeting of ASEES, Philadelphia PA, November 22, 2015.
- 2015 **Invited paper:** "Intermediaries in Soviet Courts in the Postwar USSR, 1940s-1960s: Informal Relationships and the Question of Corruption." Conference on Rule of Law in Russia organized by Institute for Advanced Study, Nantes, France. December 2, 2015.
- 2015 Paper presented: "Shadow Economy and the Threat to Soviet Socialism in the 1960s," Kennan Institute, Woodrow Wilson Center, Washington DC. December 17, 2015.
- 2014 Paper presented: "What Can the Archives tell us about Corruption under Khrushchev?" Annual Meeting of ASEES, San Antonio, TX. November 23, 2014.
- 2014 Paper presented: "The Hand that Gives: Some Questions about Corruption in the Time of Khrushchev." Stanford University. Hoover Workshop on Totalitarian Regimes. July 28, 2014.
- 2014 Paper presented: "'A Disease that must be Exposed': The Bribe after Stalin." Paper presented at Annual Meeting of the Southern Slavic Conference, Atlanta GA, March 2014.
- 2013 Paper presented: "Bribery in the Courts and the Agencies of Law Enforcement during Late Stalinism." Paper presented at "Cultures of Grievance in Eastern Europe and Eurasia" Princeton University, March 8-9, 2013.
- 2013 Commentator for panel on "Responding to Change: Institutions and Continuity," at Conference: Assessing the Impact of World War II on Eastern Europe and the Soviet Union. Princeton University, April 19, 2013.
- 2012 Paper presented: "At the Intersection of Collaboration, Theft and Bribery: The Affair of the Soviet High Courts, 1947-1952." Paper presented at 2012 annual meeting of Association of Slavic, Eurasian and Eastern European Studies. New Orleans, November 2012.
- 2012 "Intoxicated with the Happy and Easy Life: Narratives of Corruption in the Stalinist USSR. Paper presented at annual meeting of the Southern Slavic Conference, Savannah, Georgia, March 2012.
- 2011 "'Pick the Flowers while They're in Bloom': Bribery in the late Stalinist Courts." Paper presented at annual meeting of the ASEES, Washington DC, November 2011.
- 2011 "'Pick the Flowers while They're in Bloom': Bribery in the late Stalinist Courts." Invited Paper presented at Moscow conference, The Practice of Law and Justice in Russia, May 2011.
- 2010 "Corruption and the Campaigns against Bribery during World War II and Late Stalinism." Invited paper presented at the University of Pennsylvania, December 2010.
- 2010 "'Better to Give: Corruption and the Campaigns against Bribery during World War II and Late Stalinism." Paper presented at Annual Meeting of the Association for Eurasian and East European Studies, Los Angeles, November 2010.
- 2010 "Corruption and the Campaigns against Bribery during World War II and Late Stalinism." Paper at conference at St Petersburg (Russia) State University,

- October 2010.
- 2009 “‘Greetings from Sunny Georgia!’: Georgian Culture Brokers in the Late Stalinist Courts,” Paper presented at the Annual Meeting of AAASS, Boston, November 2009.
- 2008 “Bribery, Nationality, and the Law in Soviet Courts after World War II,” Paper presented at Annual Meeting of AAASS, Philadelphia, November 2008.
- 2008 “Corruption in the U.S. and the Soviet Union.” Invited lecture at Villanova University. April.
- 2008 “Politics, Patronage, and Corruption.” Paper presented at Stanford University, July 2008.
- 2007 “The Art of the Bribe in the Postwar USSR,” Georgetown University. September 2007.
- 2007 Invited conference paper, “Corruption among Officials and Anticorruption Drives in the USSR, 1945-1964.” Paris, France, March 2007. Conference on “Russian Officialdom, 1880s to the present.”
- 2006 “The Mystery of the Missing Bribe: The ‘Campaign’ against Bribery in the Post-war USSR, 1946-53.” Paper presented at the Annual Meeting of the AAASS, Washington, DC, November 2006.
- 2006 “Fighting Corruption in the late Stalinist USSR.” Paper presented at Stanford University, July 2006.
- 2006 “The Soviet Art of the Bribe.” Paper presented at Southern Conference for Slavic Studies, March 2006.
- 2005 “Corruption, Soviet Style,” Paper presented at Princeton University, December 2005.
- 2005 “The Art and Science of the Bribe in Late-Stalinist Russia, 1943-1953.” Paper presented at Annual Meeting of the American Association for the Advancement of Slavic Studies, Salt Lake City, November 2005.
- 2004 “The Role of Informants in Anti-Corruption Campaigns in the Soviet Union, 1945-1953.” Paper presented at Annual Meeting of the American Association for the Advancement of Slavic Studies, Boston, December 2005.
- 2004 “‘Criminality is on the Rise Everywhere, Comrades:’ Anti-corruption Campaigns in the Post-War Period.” Paper delivered at the Southern Slavic conference, Roanoke, Va. (Also delivered at the Mid-Atlantic Slavic Conference, Hunter College, NYC).
- 2002 “Economic Crime in the Late-Stalin and Post-Stalin Period, 1945-60.” Paper presented at Rowan University.
- 2001 “New Perspectives on the NEP.” Paper presented at the annual meeting of the AAASS, Crystal City, VA.
- 2000 Panelist, “The Conflict in Chechnya and Russian Politics after the Presidential Elections,” Yale University, April 2000.
- 1999 “Inventing a Socialist Countryside.” Paper presented at the annual meeting of the American Association for the Advancement of Slavic Studies, St. Louis.
- 1999 “Masquerade: Social Stigmatization in the Early Soviet State, 1917-29.” Paper presented at the Delaware Valley Seminar on Russian Studies, Philadelphia.
- 1999 “Nostalgia for the Soviet Union in Post-Soviet Russia.” Presented at Yale University Center for International and Area Studies, New Haven.
- 1997 “The Limits of Revolution: Soviet Political Culture and the Russian Peasantry.” Presented at the University of Pennsylvania, Department of History.

- 1997 Chair of panel on "Gender, Communism and Post-war European Politics," at annual meeting of the American Historical Association, New York.
- 1996 "Professional Identity and the Myth of the Modern Village: Party, State and the Collectivization of the Soviet Countryside, 1928-1929." Invited talk presented at the Sixth Meeting of the Seminar on Russian and Soviet History: "New Directions in Research on the 1930s," in Paris.
- 1996 "Martyrs and Saboteurs: The Peculiar Case of the Soviet Specialist in Western Historiography." Presented at the Harvard University Russian Research Center.
- 1995 "Peasants into Bureaucrats? The Recruitment of Peasants into the Soviet State." Presented at the annual meeting of the American Association for the Advancement of Slavic Studies.
- 1994 "'The Only Source of Light in the Village:' Soviet Agricultural Education as Enlightenment." Presented at meeting of the Delaware Valley Historians of Russia.
- 1992 "The Case of Rural Specialists during the New Economic Policy." Presented at Annual Meeting of the American Historical Association, Washington. DC
- 1992 "'Shot through with Hostile and Alien Elements': the Soviet Communist Party and the Agrarian Specialists, 1917-1930". Presented at the Annual Conference of the American Association for the Advancement of Slavic Studies, Phoenix, Arizona.